



Kingsley Aikens

Speaker, CEO of The Networking Institute



Kingsley believes strongly in the power of Networking, something he had to focus on especially when moving to live in new countries where he knew nobody on arrival. He found that Networking was not just the 'glue' that made everything happen but was an essential key to 'survive and thrive' in challenging times and diverse locations.

Schools and colleges don't teach Networking and companies don't have strategies for it but everybody agrees that Networking is critical.

The Networking Institutes mission is to guide individuals and companies how to become better Networkers by providing them with the motivation, skills, tools and tips that will help them be more successful. Through compelling presentations, workshops and masterclasses, Kingsley delivers training in Networking, Philanthropy/Fundraising, Public Speaking and, finally, Diaspora Engagement.

He believes that 'life is a game of inches' and small improvements in Networking can have very significant impacts.

One conversation or one introduction can change your life.

Kingsley has been involved with a series of non-profit and sporting bodies such as the Dublin Sports Campus Development Authority, Trinity Rugby, the Scottish Business Network, the Dublin International Piano Competition, Lessons for Life, the Hunger Project, the Clinton Institute in University College Dublin and Ard Liss Centre in Cork.